

# THE SALVATION ARMY-USA

## UNAUDITED COMBINED STATEMENT OF ACTIVITIES

For the year ended September 30, 2017

(Dollars in thousands)

REVENUE	2017	2016
Public Support:		
Received Directly:		
Contributions	\$920,982	\$839,468
Donations-in-kind and contributed services	566,119	573,608
Special events	22,848	24,825
Legacies and bequests income	358,275	297,034
Pledges revenue	21,637	34,304
Contributions from split-interest agreements	90,383	55,093
Change in value of split-interest agreements	26,638	6,085
<b>Total Received Directly</b>	<b>2,006,882</b>	<b>1,830,417</b>
Received indirectly by federated campaigns	52,516	58,412
<b>Total Public Support</b>	<b>2,059,398</b>	<b>1,888,829</b>
Fees and grants from government agencies	366,067	351,669
Program service fees	161,027	159,619
Sales to the public	587,266	599,452
Investment earnings	1,043,344	646,706
Other revenue	105,690	90,263
<b>TOTAL REVENUE</b>	<b>\$4,322,792</b>	<b>3,736,538</b>
 <b>EXPENSES</b>		
PROGRAM SERVICES:		
Corps community centers	\$832,237	\$817,215
Rehabilitation	732,508	727,221
Residential and institutional services	362,349	346,752
Other social services	1,089,014	1,071,048
<b>Total Program Services</b>	<b>3,016,108</b>	<b>2,962,236</b>
SUPPORTING SERVICES:		
Management and general	433,242	430,651
Fund raising	251,249	239,967
<b>Total Supporting Services</b>	<b>684,491</b>	<b>670,618</b>
<b>TOTAL EXPENSES</b>	<b>3,700,599</b>	<b>3,632,854</b>
Other changes in net assets	253,428	(296,628)
<b>CHANGE IN NET ASSETS</b>	<b>\$875,621</b>	<b>(\$192,944)</b>